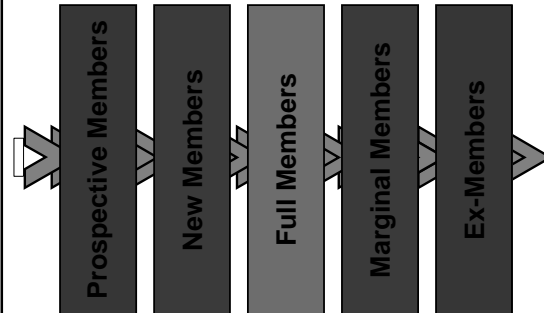


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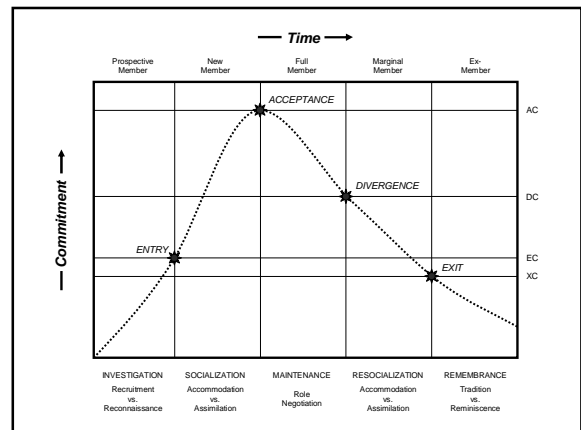
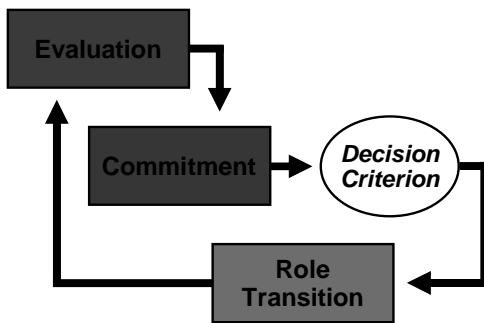
Socialization

A process of mutual adjustment that produces changes over time in the relationship between an individual and a group or organization.

Passage Through A Group



Moreland & Levine (1982; 2001)



Socialization & Terrorism

How do terrorist groups recruit prospective members and then decide which ones to admit?

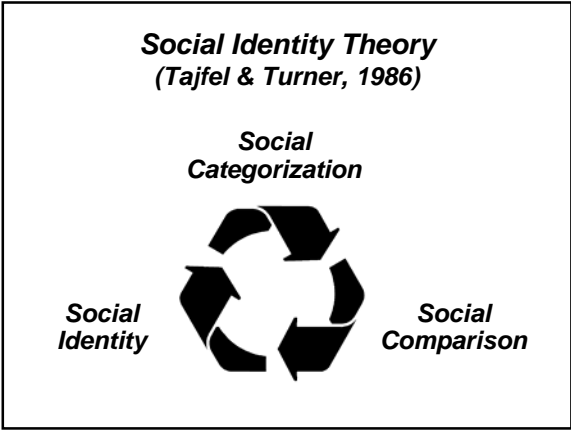
How do new members become full members, and full members become marginal members, of terrorist groups?

Do terrorist groups have any ex-members, and if so, then do they retain any influence?

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Identification

The incorporation of a group or organization into an individual's self-concept.



Coping With a Poor Social Identity

Social Mobility
Change groups or identities

Social Competition
Help the ingroup/Hurt the outgroup

Social Creativity
Avoid social comparison or try to...
change comparison dimensions
reevaluate comparison dimensions
choose new comparison groups

Self-Categorization Theory
(Turner et al., 1987)

Similar to social identity theory, but focuses on *social categorization*, and emphasizes *uncertainty reduction* (rather than self-esteem) as a motive.

A group “exists,” and can affect behavior, *whenever* people view themselves as members of that group.

When does this happen?

Viewing the Self as a Group Member

Accessibility
How likely is the group to come to mind?

Meta-Contrast Ratio

“Fit”

Does thinking about the group help to make sense of what’s happening?

Meta-Contrast Ratio

Which social categorization both *minimizes intracategory differences* and *maximizes intercategory differences*?

Group Prototype
Depersonalization

Group prototypes play an important role in many forms of *intragroup relations*, including group cohesion, leadership, and group decision making.

Identification & Terrorism

**How can a terrorist's identification
with his/her group be weakened?**

**What are the prototypes
for different terrorist groups?
Would knowledge of such prototypes
allow those groups to be predicted
and/or manipulated more easily?**

**How can the prototype for a
terrorist group be changed?**

Can terrorist groups *ever* be destroyed?